



Dai-ichi Life Insurance Myanmar

Two years. Four requirement cycles. Eight .NET developers, resourced from India and delivered entirely remotely.

Dai-ichi Life Insurance Myanmar Limited | Part of the Dai-ichi Life Group, Japan | Listed on the Tokyo Stock Exchange

24

Months, September 2024 to August 2026

8

.NET developers onboarded

4

Requirement cycles

3-4

Working days to shortlist, every cycle

Engagement snapshot

CLIENT	Dai-ichi Life Insurance Myanmar Limited
GROUP	Dai-ichi Life Group, Japan
INDUSTRY	Life insurance
MODEL	Staff augmentation
SERVICE	Dedicated IT resource augmentation
RELATIONSHIP	Sep 2024 to Aug 2026, continuous
FUNCTIONS	Development and enhancement

SPAN	24 months
RESOURCES	8 .NET developers
CYCLES	4 separate cycles
EXPERIENCE	4 to 6 years
ENGAGEMENTS	6 to 20 months
SHORTLIST	Within 3 to 4 working days
DEPLOYMENT	Remote, from India

TECHNOLOGY STACK

.NET Core	ASP.NET Core	Node.js	ReactJS	Angular	JavaScript	SQL Server
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About the client



THE GROUP

The Dai-ichi Life Group was founded in Tokyo on **15 September 1902** by Tsuneta Yano, as Japan's first mutual life insurance company. More than 123 years later it is listed on the Tokyo Stock Exchange and operates across nine countries.

The group has operated in India since **2009** through Star Union Dai-ichi Life Insurance, a joint venture with Bank of India and Union Bank of India.

THE MYANMAR BUSINESS

Dai-ichi Life Insurance Myanmar Limited is incorporated in Myanmar and operates from the Sule Square Office Tower in Yangon. It obtained its life insurance operating licence in **2019** and marked its fifth anniversary in **November 2024**.

It distributes through its own advisers and through bancassurance partnerships with KBZ Bank and Myanmar Oriental Bank.

THE DAI-ICHI LIFE GROUP AT A GLANCE

1902

Founded in Tokyo

123+

Years of operation

9

Countries

TSE

Tokyo Stock Exchange
listed

Techno Tackle supported the technology function of the Myanmar operating company, which also runs a customer Experience Centre in Mandalay. The company now trades as Daiichi Life Insurance Myanmar Ltd. after a group-wide change of name in 2026; this case study uses the name in place during the engagement.

How the relationship began

● Before September 2024

The introduction came through a referral from an existing Techno Tackle client. The engagement began, as most of the strongest ones do, with someone who had already worked with us putting our name forward.

● September 2024

Dai-ichi Life Myanmar approached Techno Tackle with a requirement for experienced .NET developers to support its technology function.

● 4 September 2024

Shortlisted profiles were submitted within three to four working days, and the first three .NET developers were onboarded.

● To August 2026

A single staffing requirement became a two-year engagement, with further resources in January 2025, July 2025 and September 2025.

A DIRECT RELATIONSHIP

The business agreement, the requirements and the account were managed directly between Dai-ichi Life Insurance Myanmar Limited and Techno Tackle Software Solutions, with no intermediary involved at any point.

Resources were identified through Techno Tackle's in-house talent pool and its nationwide vendor partner network across India.

Requirement fulfilment, technical screening and account ownership remained with Techno Tackle throughout.

4 requirement cycles **1** point of contact

The requirement

Dai-ichi Life Myanmar needed reliable access to experienced .NET development talent to support a technology function operating outside Japan, without the delay or overhead of building its own recruitment pipeline for the role.

01**Specialised technical expertise**

4 to 6 years of relevant experience, across backend and frontend work.

02**Repeatable, on-demand resourcing**

A requirement raised as needs arose and filled quickly, rather than waiting on a hiring cycle.

03**Consistent evaluation across cycles**

The same technical criteria every time, so the fourth cycle was handled like the first.

04**Continuity when an engagement ended**

A replacement when a contract period ended, so capacity did not simply fall away.

05**Flexible engagement periods**

Durations structured and extended in line with project and contract timelines.

06**No permanent hiring commitment**

Capacity without new headcount, a recruitment function, or a captive offshore centre.

Cross-border remote delivery

All eight developers were engaged in India and delivered entirely remotely to the client's team in Yangon. Nobody relocated, and no onsite facility was set up.

India
DELIVERY

1 hour apart

Yangon
CLIENT TEAM

ONE WORKING DAY, TWO COUNTRIES

All resources worked Indian business hours throughout. With one hour between the two countries the working day overlapped closely and no shift arrangement was needed on either side. On a cross-border engagement, the time zone was not a problem to solve.

WORKING HOURS	Indian business hours, no shift adjustment
SOURCING	In-house talent pool and vendor partner network across India
SCREENING	Technical screening before any profile reached the client
CLIENT INTERFACE	One named point of contact for all four cycles

How we delivered

Techno Tackle drew on its in-house talent pool and its nationwide vendor partner network across India to identify .NET professionals matching the client's stated requirements. Every candidate was technically screened before submission.

01

Requirement alignment

Each requirement reviewed against the experience level, technology stack and timeline the client had specified.

02

Technical screening

Candidates assessed against the required .NET skills. Only job-ready candidates were presented.

03

Profile submission

Screened profiles submitted within three to four working days, across all four cycles.

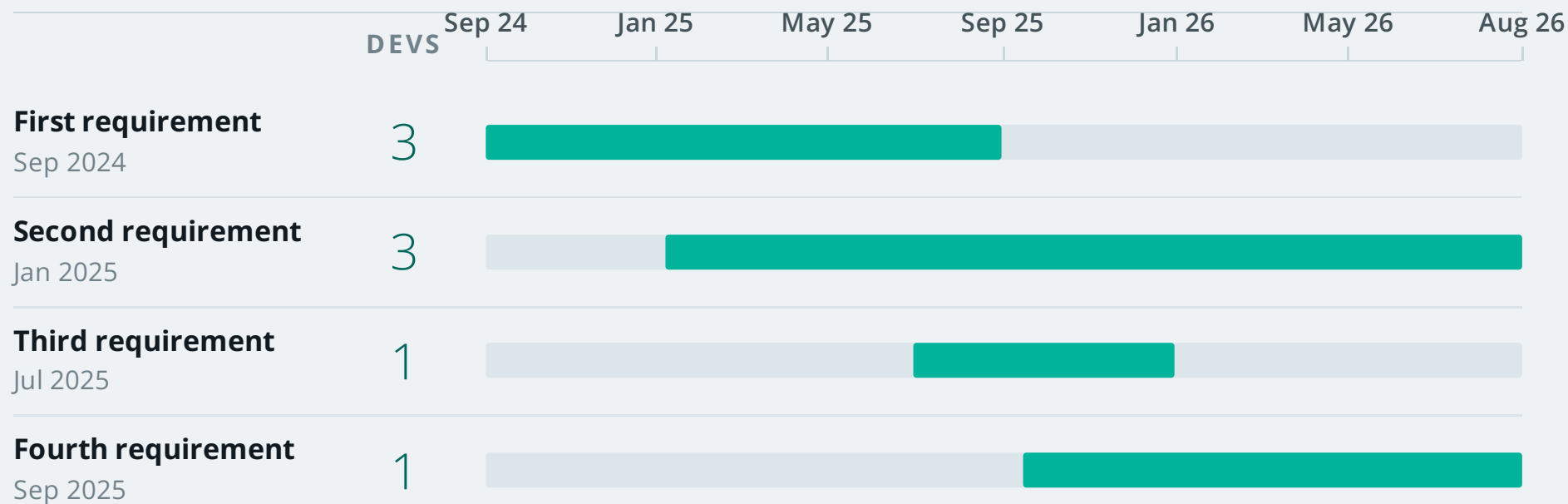
04

Account ownership

One named contact throughout, handling continuity as contracts ended, were replaced or extended.

Candidates were sourced through the vendor partner network, but requirement fulfilment, screening and the quality of every submission remained Techno Tackle's responsibility. The client dealt with one company and one point of contact for two years.

The four requirement cycles



FIRST AND SECOND REQUIREMENTS

Three developers were onboarded on **4 September 2024**. The client returned in **January 2025** and three more were onboarded, one of whom remained engaged to August 2026, the longest single engagement of the two years.

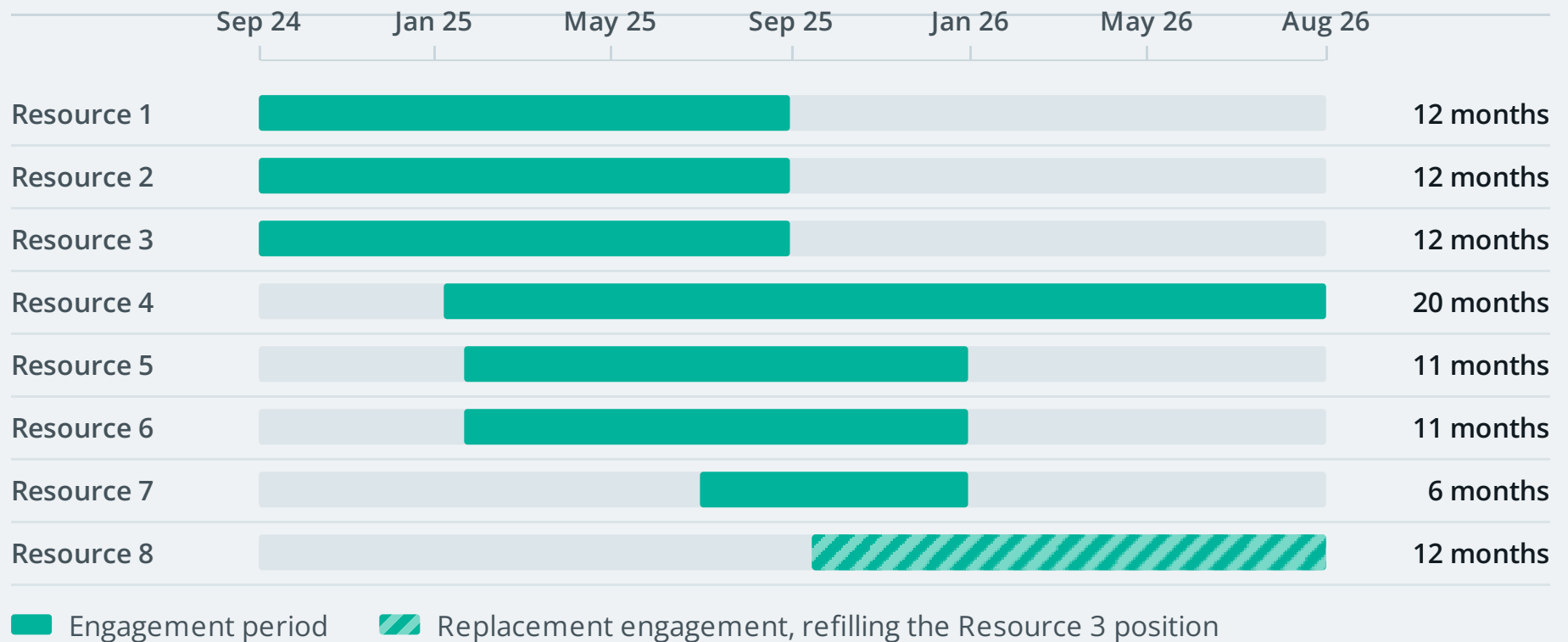
THIRD AND FOURTH REQUIREMENTS

In **July 2025** a further requirement was raised and one candidate onboarded. The first-cycle engagements ended in August 2025 and the client asked us to refill one of those positions; a replacement was onboarded in **September 2025**.

Bars show the contracted requirement period for each cycle. Refilling a position is where a resourcing partner is most easily found out, because the client already knows what the role requires.

Individual engagement periods

Eight developers were onboarded across the four cycles. Engagement periods ran from **six months** at the shortest to **twenty months** at the longest.



Durations run from onboarding date to contract end date, rounded to the nearest month. Resource names are deliberately excluded.

Resources and technology

ROLES .NET developers

EXPERIENCE **4 to 6** years

FUNCTIONS Application development and enhancement

DEPLOYMENT Remote, from India

SOURCING In-house talent pool and vetted vendor partner network across India

STRUCTURE Each resource engaged solely against the client's specific requirement

TECHNOLOGY STACK

BACKEND

.NET Core

ASP.NET Core

Node.js

FRONTEND

ReactJS

Angular

JavaScript

DATABASE

SQL Server

Candidates were screened against the full profile rather than backend alone, which is what allowed a single requirement to cover development and enhancement work across both the .NET and the JavaScript sides of the codebase.

What the engagement delivered

This case study covers the resourcing engagement rather than the client's projects. Under a staff augmentation model the work belongs to the client.

8

Developers onboarded

Eight .NET developers onboarded

Screened and onboarded across four requirement cycles, September 2024 to September 2025.

4 of 4

Requirements fulfilled

Every requirement fulfilled

All four cycles met, with a shortlist submitted within three to four working days each time.

24

Months of continuous capacity

Engagements renewed under contract

The longest engagement ran twenty months, renewed rather than re-tendered.

20

Months, longest engagement

Capacity held without a break

From the first onboarding in September 2024 to the final engagement end in August 2026.

A position refilled rather than lost

When a first-cycle engagement ended, a replacement was supplied through to August 2026.

No hiring infrastructure required

Two years of .NET capacity without new headcount or an offshore facility.

A long-term partnership

Sep 2024

First requirement
3 developers

Jan 2025

Second requirement
3 developers

Jul 2025

Third requirement
1 developer

Sep 2025

Position refilled
1 developer

Aug 2026

Final engagement
ends

Four occasions, four fulfilments

Three new resourcing requirements and one replacement request. Each time the client came back to us rather than going to market.

A relationship maintained continuously

From September 2024 to August 2026, twenty-four months without a break in the engagement.

Held at company level

A partnership between two companies, independent of any individual representative on either side.

Trusted with continuity

When a position needed refilling, the client asked us to fill it rather than opening the role elsewhere.

A long-term partnership with a Japanese multinational insurance group, built one requirement at a time.

Why Techno Tackle

Techno Tackle turns resourcing requirements into delivered outcomes.

Deep talent access

In-house talent pool supported by a trusted nationwide vendor network.

Rigorous screening

Internal technical assessment before every candidate submission.

Dedicated support

A named point of contact throughout the engagement.

Flexible scaling

Resource levels and engagement periods adjusted to evolving needs.

Broad expertise

Frontend, backend, mobile, cloud, QA and DevOps capabilities.

Independently rated

Verified client reviews across leading platforms.

8 [Clutch verified reviews](#)

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